Outbound (Customer) ASN –

Cannabis vs Liquor: High Level Analysis

# Summary

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Cannabis** | **Liquor** | **Impact** |
| DCs | 1 | 2 | All DC’s within one business must be configured the same |
| WMS at DC | RDC: TECSYS | KDC: RadioBeacon  DDC: TECSYS | Must have TECSYS at both Liquor DC’s before ASN can be implemented for Liquor |
| TMS[[1]](#footnote-1) at DC | RDC: TECSYS | KDC: none  DDC: none | Must (likely) have TECSYS TMS before ASN can be implemented for Liquor. No current timeline for implementing TMS for Liquor. |
| TECSYS Version | 9.5.1 | 9.4.3 | TBD |
| B2B Order Types | B2B | B2B – [Multiple Customer Types](#_Liquor_Customer_Types) | TECSYS rule for enabling ASN’s may need to change in Liquor implementation. |
| Item Identifiers | GTIN | SKU, UPC, SCC | TBD – Expected Minimal impact if any |
| Customer Identifier in TECSYS Orders[[2]](#footnote-2) | Custom Char 1 | Ship To | May require mapping change for liquor implementation |
| Customer Base | Small retail chains  Individual retailers | Large retail chains  [Multiple Customer Types](#_Liquor_Customer_Types) | Possibly larger diversity of technical capabilities.  Large CPG retails will likely prefer EDI X12 format over XML.  Larger CPG retailers may not be ordering form LDB at all. |
| Sales UOM | CA | CA, EA | TBD – may impact ASN structure |
| Shipping documents | [BOL](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample_BOL_DangerousGoods.PDF)  [Packing List](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample%20Packing%20List%20Purolator.pdf)  [Dangerous Goods](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample_BOL_DangerousGoods.PDF) | [BOL](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample%20Shipping%20Documents%20-%20Liquor.pdf)  [Container Packing List](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample%20Shipping%20Documents%20-%20Liquor.pdf)  [Master Packing List](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Sample%20Shipping%20Documents%20-%20Liquor.pdf)  [Trailer Manifest](http://pmo.bcldb.com/corporate/project/Cannabis%20Program/Cannabis%2020/_Analysis%20Documents/CAN-1198%20ASN%20for%20B2B%20Outbound%20Orders%20(Epic)/Trailer%20Manifest%20-%20April%2012.pdf) | TBD – higher savings potential for not printing packing slips |
| Shipment Pack Level | Pack-Item | Pallet-Pack-Item | TBD – May require mapping or ASN structure change |
| Order Split[[3]](#footnote-3) | Single DC | Multi-DC | TBD - One order may be filled by two DC’s for Liquor. May impact ASN creation depending on handling method. |
| Lines per Order | 10’s – 100’s | 100’s – 1,000’s [[4]](#footnote-4) | TBD – higher savings potential for not printing packing slips |
| Public[[5]](#footnote-5) DC Identifier | None | Possibly DUNS [[6]](#footnote-6) | TBD – a common ID would be needed for customers integrating ASN into their systems |
| Ship to Provinces | BC | BC, YK | TBD |
| Carriers | Parcel, LTL | Own Fleet, LTL | TBD – likely no impact to ASN |
| Ship Manifest to carriers[[7]](#footnote-7) | Electronic created by TECSYS | None  Fixed Weekly Schedule | TBD – likely no impact to ASN |
| Vendor POs |  | 99% Fax, 1% EDI |  |

# Liquor Contacts

|  |  |
| --- | --- |
| **Name** | **Title / Role** |
| Renate Gross | PM |
| Lauren MacKenzie | BSA |
| Jason Kelly | BSA |

# Liquor Customer Types

| Type | Name | Sales Channel | Definition |
| --- | --- | --- | --- |
| BCLS | BC Liquor Stores | LDB | BCLS stores receive product from LDB (at the Wholesale price), but do not order through the WCC. |
| CON | Consulates | WCC | International Consulates located in Vancouver BC are eligible for special pricing on LDB distributed products. Consulates submit their order to the Excise & Customs department, and pay and pick-up via the WCC. |
| DFS | Duty Free Stores | WCC | Duty Free Stores are eligible for special pricing when shopping through the WCC. |
| GRC | Grocery | WCC | GRC are eligible for the wholesale price when shopping through the WCC. |
| HOS (LIC) | Hospitality (formerly Licensee) | WCC and BCLS | Hospitality customers (formerly referred to as Licensees (LIC)) can shop at the WCC and at BCLS stores, and purchase at the retail price excluding PST. |
| LRS | Licensed Retail Stores | WCC | LRS’ are eligible for the wholesale price when shopping through the WCC. |
| LTG | Lieutenant Governor | WCC | The Lieutenant Governor of British Columbia is eligible for special pricing on LDB distributed products when ordering through the WCC. |
| OLB | Other Liquor Boards | WCC | Other Liquor Boards (i.e. Saskatchewan or the North West Territories) are eligible for special pricing when shopping through the WCC. |
| RAS | Rural Agency Stores | WCC | RAS’ are eligible for the wholesale price when shopping through the WCC. A limited number of RAS are authorized to sell to HOS. |
| SHP | Ship Chandlers | WCC | Ship Chandlers are eligible for special pricing on LDB distributed products when ordering through the WCC. |
| TSB | Agent Tasting | WCC | There are three types of Agent Tastings:   * Charity Tastings * IVSA Tastings * In-Store Tastings (BCLS)   When purchasing product to donate to an approved charity tasting event or to an IVSA event, Agents can purchase their product at the WCC and will pay the wholesale price.  When purchasing product for an in-store tasting, Agents can purchase their product at a BCLS and will pay retail price. |
| WIN | Independent Wine Stores | WCC | WINs are eligible for the wholesale price when shopping through the WCC. |
| YLB | Yukon Liquor Boards | WCC | The Yukon Liquor Board is eligible for special pricing when shopping through the WCC. |

1. TMS: Transportation Management System (component of TECSYS) [↑](#footnote-ref-1)
2. How is the customer identified on the TECSYS order. Cannabis sets the customer number to 123 for all orders and stores the actual customer# in a custom field. [↑](#footnote-ref-2)
3. Order Split: Are all orders shipped from a single DC in their entirety, or could an order be filled by multiple DC’s [↑](#footnote-ref-3)
4. Per meeting; to be confirmed by Liquor BSA’s [↑](#footnote-ref-4)
5. DUNS Number or GLN; a common identifier for a location that can be used in electronic documents. [↑](#footnote-ref-5)
6. Per meeting; to be confirmed by Liquor BSA’s [↑](#footnote-ref-6)
7. Notice to carrier that shipments are ready for pickup at DC [↑](#footnote-ref-7)